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That's why the 60-second strategy is necessary to secure the job you want. It is about grabbing the attention of your interviewer with concise answers of 60 seconds or less. Employers attention span is short and they want to make decisions quickly, the clearer and quicker you can explain why you're the best person for the job, the better.

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The updated edition of 60 Seconds & You're Hired! (originally published in 1994) incorporates recent hiring trends and some strategies to meet them, but essentially reiterates Ryan's original method for effectively consolidating top attributes into five key themes and then

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sell uses your 5-point agenda. To develop the 60-second sell you take your five point agenda and link each point together into sentences. Robin calls this your verbal business card.

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You're Hired! is a guide to getting your dream job that will help you feel confident in your next interview by teaching you how to impress your interviewer with being concise, focusing on your strengths, and knowing what to do at every step of the process. Read in: 4 minutes Favorite quote from the author:

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